



Coding is the beachhead, not the destination.

AI is no longer just autocomplete; it is an autonomous participant. When agents can read codebases, self-organize swarms over the weekend, and directly message human engineers for clarification, the line between tool and colleague disappears. The entire universal workflow is being repriced.



The Printing Press Moment for Software.

A monastery scribe's reaction to the printing press wasn't fear—it was excitement. Writing code is **copying**. **We are about to become liberated scribes. The future belongs not to those who** can hand-write instructions, but to those who spend their time thinking about what to create.



**You are no longer the typist;
you are the manager.**

The paradigm has fundamentally shifted from IDEs to General Computing Agents. You stop staring at code and focus purely on describing your intent. The distinguishing skill is no longer writing syntax—it is understanding systems, users, and problems.

Shift in Posture

1

The Old Way



Staring at Code

2

The New Paradigm



Describing Intent



The 75% gross margin arbitrage.

SaaS is fundamentally information workflows crystallized into code. But when software becomes disposable and generated on-demand by agents, traditional business moats evaporate. Companies relying on UI friction, isolated data, and complex integrations are watching their foundations crumble.



Block 1: Data Lock-in

Agents migrate data seamlessly across systems

Block 2: Workflow Lock-in

Agents don't need UI; they execute via natural language

Block 3: Integration Complexity

MCP (Model Context Protocol) connects any tool instantly.

The technology is ready. The bottleneck is education.

Our education system trains executors, testing memorization—the very thing agents do best.

AI is a cognitive gap amplifier. The productivity difference between an executor and an agent manager isn't 2x; it's 100x.

The window is open, the tools are cheap, and the paradigm shift has already happened.

Those who know are sprinting.

